## Vrio

## **Reconciliation of Revenue Growth in Constant Currency excluding Venezuela**

Dollars in millions

	Year ended December 31 <sup>1</sup>			YTD September 30 <sup>2</sup>	
	2015 <sup>3</sup>	2016	2017	2017	2018
Operating Revenues	\$ 5,913	\$ 5,023	\$ 5,568	\$ 4,065	\$ 3,710
Less:					
Venezuela Operating Revenues	597	59	99	79	62
Adjusted Operating Revenues	5,315	4,964	5,469	3,986	3,648
Add:					
Constant Currency Impacts					
2016 vs. 2015		925			
2017 vs. 2016			(85)		
2018 vs. 2017					676
Adjusted Constant Currency Operating Revenues	\$ 5,315	\$ 5,889	\$ 5,384	\$ 3,986	\$ 4,324
YoY Adjusted Revenue Growth Reflecting Constant Currency Impacts <sup>4</sup>		10.8%	8.5%		8.5%

- 1. As reported in the Vrio Corp. Form S-1 filed with the SEC on April 12, 2018. These amounts include adjustments that may not have been reflected by AT&T Inc. in its consolidated financial statements.
- 2. As reported in AT&T's Form 10-Q for the period ended September 30, 2018 filed with the SEC on November 2, 2018. This information is unaudited.
- 3. 2015 financial information is based upon 2015 unaudited pro forma financial statements included in the Vrio Corp. Form S-1 filed with the SEC on April 12, 2018.
- 4. Calculated as Adjusted Constant Currency Operating Revenues minus Adjusted Operating Revenues for the comparable prior year period, divided by Adjusted Operating Revenues of the comparable prior year period.

Adjusted Constant Currency Operating Revenues is a non-GAAP measure which we calculate by using average foreign currency rates from the comparable, prior-year period, and which we use to present revenues in a manner that enhances comparison. Adjusted Constant Currency Operating Revenues can be presented to supplement various GAAP measures, but is most commonly used by management to analyze revenues without the impact of changes in foreign currency rates. We believe this measure is useful to investors to evaluate the performance of our business without taking into account the impact of changes to the foreign exchange rates to which our business is subject. In calculating amounts on a constant currency basis, we exclude our Venezuela subsidiary in light of the hyperinflationary conditions in Venezuela that we believe are not representative of the macroeconomics of the rest of the region in which we operate.